## Baird Financial Management Plan <br> Village of Osceola, WISCONSIN



REAL. CHARMING.

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Village of Osceola Officials
Village Board

| Jeromy Buberl | Village President |
| :---: | :---: |
| Van A. Burch | Trustee |
| Bruce Gilliland | Trustee |
| Brad Lutz | Trustee |
| Deb Rose | Trustee |
| Holly Walsh | Trustee |
| Joel West | Trustee |

## Village Department Heads

Benjamin Krumenauer
Frances Duncanson
Rick Caruso
Todd Waters
Ron Pedrys
Paul Elfstrom
Shelby Friendshuh

Village Administrator/Treasurer
Village Clerk
Utilities Coordinator
Public Works Coordinator
Police Chief
Fire Chief
Library

## Administration and Finance Review Committee

Deb Rose (Chair)
Bruce Gilliland
Joel West

Report Prepared by: Baird Public Finance

Justin Fischer
Emily Timmerman
Jordan Thurow
Brian Ruechel

Director
Vice President
Quantitative Analyst
Director

## Types of Municipal Debt

## General Obligation

- Supported by the full faith and credit of the issuer (the authority to levy tax)
- Council/Board Resolution assigns a direct and irrepealable annual tax levy sufficient to repay the principal and interest on the bonds
- Generally lower interest rates due to less risk associated with the unlimited security pledge to levy a tax to repay the securities compared to revenue bonds of the same issuer
- State law limitations


## Revenue Obligations

- Supported by revenue (e.g., revenue received from water and sewer bills)
- Used for more complex issues, issuers pledge revenues toward debt service and are generally required to meet certain tests and have special funds set aside for payments
- Generally higher interest rates due to more risk associated with limited security pledge to use available revenue to repay the securities compared to general obligation bonds of the same issuer


## Debt Structures



The structure will depend upon the issuer's goals, purpose/project type, state statutes, etc.

## Current Financial Position

## General Obligation Debt Schedules

|  | Partially Sewer Supported |  |  |  |  |  |  | All Special Assessments Supported |  |  |  |  | 3 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issue: | 1 |  |  |  |  |  | Issue: | 2 |  |  |  |  |  |  |
|  | Amount: | \$2,055,00 |  |  |  |  |  | Amount: | \$260,000 |  |  | Amount: | \$1,090,000 |  |  |
|  | Type: | General O Series 201 | gation Promisso | otes, |  |  |  | Type: | General Obligation Promissory Notes |  |  | Type: | General Obligation Promissory Notes (CR/New) |  |  |
|  | Dated: | September 2, 2011 |  |  |  |  |  | Dated: | December 5, 2011Anytime |  |  | Dated: | September 4, 2012 |  |  |
|  | Callable: | '19-'21 Callable 6/1/18 or on any date thereafter @ Par |  |  | Sewer Portion |  |  | Callable: |  |  |  | Callable: | '20-'22 Callable 9/1/19 or on any date thereafter @ Par |  |  |
| $\underset{\text { YEAR }}{\text { CALENDAR }}$ | PRINCIPAL <br> (6/1) | RATE | $\begin{aligned} & \hline \text { INTEREST } \\ & (6 / 1 \& 12 / 1) \end{aligned}$ | TOTAL | PRINCIPAL <br> (6/1) | $\begin{gathered} \text { INTEREST } \\ (6 / 1 \& 12 / 1) \end{gathered}$ | TOTAL | PRINCIPAL <br> (3/1) | RATE | $\begin{aligned} & \hline \text { INTEREST } \\ & (3 / 1 \& 9 / 1) \end{aligned}$ | TOTAL | PRINCIPAL <br> (9/1) | RATE | $\begin{gathered} \hline \text { INTEREST } \\ (3 / 1 \& 9 / 1) \end{gathered}$ | TOTAL |
| 2021 | \$260,000 | 3.000\% | \$3,900 | \$263,900 | \$10,000 | \$150 | \$10,150 | \$26,000 | 4.000\% | \$520 | \$26,520 | \$50,000 | 2.000\% | \$6,300 | \$56,300 |
| 2022 |  |  |  |  |  |  |  |  |  |  |  | \$265,000 | 2.000\% | \$5,300 | \$270,300 |
| 2023 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2024 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2025 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2026 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2027 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2028 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2029 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2030 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2031 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2032 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2033 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2034 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2035 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2036 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2037 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2038 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2039 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2040 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2041 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| total | \$260,000 |  | \$3,900 | \$263,900 | \$10,000 | \$150 | \$10,150 | \$26,000 |  | \$520 | \$26,520 | \$315,000 |  | \$11,600 | \$326,600 |
| Callable Maturities | CR of 12/1/2001 | Bonds |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | All Sewer Supported |  |  |  | Partially TID 2 Supported |  |  |  | All Special Assessments Supported |  |  |  | Water Supported |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issue: |  |  |  | Issue: Amount: | 5 |  |  | Issue: |  |  |  | Issue: | 7 |  |  |
|  | Issue: Amount: | \$2,480,000 |  |  | Amount: | \$1,315,000 |  |  | Amount: \$65,000 |  |  |  | Amount: \$341,199 |  |  |  |
|  | Type: | General Obligation Refunding Bonds (CR) |  |  | Type: | General Obligation Refunding Bonds (CR) |  |  | Type: | Bank Loan |  |  | Type: | Bank Loan |  |  |
|  | Dated: December 17, 2013 | December 17, 2013 |  |  | Dated: November 3, 2015 | November 3, 2015 |  |  | Dated: July 12, 2017 |  |  |  | Dated: December 1, 2017 |  |  |  |
|  | Callable: | '24-'28 Callable 12/1/23 or on any date thereafter @ Par |  |  | Callable: | Noncallable |  |  | Callable: | Any Date |  |  | Callable: | Any Date |  |  |
| $\begin{gathered} \text { CALENDAR } \\ \text { YEAR } \end{gathered}$ | PRINCIPAL $(12 / 1)$ | RATE | INTEREST TOTAL <br> $(6 / 1 \& 12 / 1)$  |  | PRINCIPAL $(12 / 1)$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (6 / 1 \& 12 / 1) \end{aligned}$ | TOTAL | PRINCIPAL $(10 / 16)$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (10 / 16) \end{aligned}$ | TOTAL | PRINCIPAL $(12 / 1)$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (12 / 1) \end{aligned}$ | TOTAL |
| 2021 | \$140,000 | 3.000\% | \$64,450 | \$204,450 |  |  | \$7,050 | \$7,050 | \$6,276 | 2.850\% | \$1,359 | \$7,634 | \$32,696 | 2.850\% | \$7,081 | \$39,777 |
| 2022 | \$155,000 | 3.000\% | \$60,250 | \$215,250 |  |  | \$7,050 | \$7,050 | \$6,454 | 2.850\% | \$1,180 | \$7,634 | \$215,771 | 2.850\% | \$6,149 | \$221,921 |
| 2023 | \$160,000 | 4.000\% | \$55,600 | \$215,600 | \$235,000 | 3.000\% | \$7,050 | \$242,050 | \$6,638 | 2.850\% | \$996 | \$7,634 |  |  |  |  |
| 2024 | \$165,000 | 4.000\% | \$49,200 | \$214,200 |  |  |  |  | \$6,825 | 2.850\% | \$809 | \$7,634 |  |  |  |  |
| 2025 | \$170,000 | 4.000\% | \$42,600 | \$212,600 |  |  |  |  | \$7,022 | 2.850\% | \$612 | \$7,634 |  |  |  |  |
| 2026 | \$285,000 | 4.000\% | \$35,800 | \$320,800 |  |  |  |  | \$7,222 | 2.850\% | \$412 | \$7,634 |  |  |  |  |
| 2027 | \$300,000 | 4.000\% | \$24,400 | \$324,400 |  |  |  |  | \$7,237 | 2.850\% | \$206 | \$7,443 |  |  |  |  |
| 2028 | \$310,000 | 4.000\% | \$12,400 | \$322,400 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2029 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2030 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2031 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2032 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2033 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2034 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2035 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2036 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2037 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2038 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2039 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2040 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2041 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL | \$1,685,000 |  | \$344,700 | \$2,029,700 | \$235,000 |  | \$21,150 | \$256,150 | \$47,675 |  | \$5,574 | \$53,249 | \$248,467 |  | \$13,231 | \$261,698 |
| Callable | Refinanced 2001 | Sewerage Sy | System Rev. Bo |  | Refunded 2005 G | G.O. Refund | g Bonds |  |  |  |  |  |  |  |  |  |
| Maturities | Refinanced 2009 | G.O. Bonds |  |  |  |  |  |  | Pheasant Run Ph | ase II Spe | Assessment |  | MidWestOne Ban |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | Refinanced 2007 | Notes |  |  |


|  | Issue: <br> Amount: <br> Type: | $8$ |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | General Obligation Refunding Bonds (CR) |  |  |  |  |  |  |  |  |  |  |  |
| CALENDAR YEAR | Dated: | October 16, 2019 |  |  |  |  |  |  |  |  |  |  |  |
|  | Callable: | '28-'38 Callable 6/1/27 or on any date thereafter @ Par |  |  | Fire Hall Portion - Levy Supported |  |  | Highway Portion - Levy Supported |  |  | Library Portion - Levy Supported |  |  |
|  | PRINCIPAL (6/1) | RATE | $\begin{aligned} & \text { INTEREST } \\ & (6 / 1 \& 12 / 1) \end{aligned}$ | TOTAL | PRINCIPAL | INTEREST | TOTAL | PRINCIPAL | INTEREST | TOTAL | PRINCIPAL | INTEREST | TOTAL |
| 2021 | \$270,000 | 3.000\% | \$125,750 | \$395,750 | \$135,000 | \$70,305 | \$205,305 | \$50,000 | \$39,580 | \$89,580 | \$5,000 | \$5,515 | \$10,515 |
| 2022 | \$285,000 | 3.000\% | \$117,425 | \$402,425 | \$135,000 | \$66,255 | \$201,255 | \$55,000 | \$38,005 | \$93,005 | \$5,000 | \$5,365 | \$10,365 |
| 2023 | \$175,000 | 4.000\% | \$109,650 | \$284,650 | \$110,000 | \$62,030 | \$172,030 | \$55,000 | \$36,080 | \$91,080 | \$10,000 | \$5,090 | \$15,090 |
| 2024 | \$190,000 | 4.000\% | \$102,350 | \$292,350 | \$115,000 | \$57,530 | \$172,530 | \$60,000 | \$33,780 | \$93,780 | \$10,000 | \$4,690 | \$14,690 |
| 2025 | \$200,000 | 4.000\% | \$94,550 | \$294,550 | \$125,000 | \$52,730 | \$177,730 | \$60,000 | \$31,380 | \$91,380 | \$10,000 | \$4,290 | \$14,290 |
| 2026 | \$205,000 | 4.000\% | \$86,450 | \$291,450 | \$125,000 | \$47,730 | \$172,730 | \$65,000 | \$28,880 | \$93,880 | \$10,000 | \$3,890 | \$13,890 |
| 2027 | \$215,000 | 4.000\% | \$78,050 | \$293,050 | \$135,000 | \$42,530 | \$177,530 | \$65,000 | \$26,280 | \$91,280 | \$10,000 | \$3,490 | \$13,490 |
| 2028 | \$225,000 | 3.000\% | \$70,375 | \$295,375 | \$135,000 | \$37,805 | \$172,805 | \$70,000 | \$23,930 | \$93,930 | \$10,000 | \$3,140 | \$13,140 |
| 2029 | \$230,000 | 2.200\% | \$64,470 | \$294,470 | \$140,000 | \$34,240 | \$174,240 | \$70,000 | \$22,110 | \$92,110 | \$10,000 | \$2,880 | \$12,880 |
| 2030 | \$245,000 | 2.200\% | \$59,245 | \$304,245 | \$150,000 | \$31,050 | \$181,050 | \$70,000 | \$20,570 | \$90,570 | \$10,000 | \$2,660 | \$12,660 |
| 2031 | \$250,000 | 3.000\% | \$52,800 | \$302,800 | \$150,000 | \$27,150 | \$177,150 | \$75,000 | \$18,675 | \$93,675 | \$10,000 | \$2,400 | \$12,400 |
| 2032 | \$265,000 | 3.000\% | \$45,075 | \$310,075 | \$160,000 | \$22,500 | \$182,500 | \$75,000 | \$16,425 | \$91,425 | \$10,000 | \$2,100 | \$12,100 |
| 2033 | \$165,000 | 3.000\% | \$38,625 | \$203,625 | \$50,000 | \$19,350 | \$69,350 | \$80,000 | \$14,100 | \$94,100 | \$10,000 | \$1,800 | \$11,800 |
| 2034 | \$175,000 | 3.000\% | \$33,525 | \$208,525 | \$60,000 | \$17,700 | \$77,700 | \$80,000 | \$11,700 | \$91,700 | \$10,000 | \$1,500 | \$11,500 |
| 2035 | \$280,000 | 3.000\% | \$26,700 | \$306,700 | \$160,000 | \$14,400 | \$174,400 | \$85,000 | \$9,225 | \$94,225 | \$10,000 | \$1,200 | \$11,200 |
| 2036 | \$290,000 | 3.000\% | \$18,150 | \$308,150 | \$170,000 | \$9,450 | \$179,450 | \$85,000 | \$6,675 | \$91,675 | \$10,000 | \$900 | \$10,900 |
| 2037 | \$240,000 | 3.000\% | \$10,200 | \$250,200 | \$115,000 | \$5,175 | \$120,175 | \$90,000 | \$4,050 | \$94,050 | \$10,000 | \$600 | \$10,600 |
| 2038 | \$220,000 | 3.000\% | \$3,300 | \$223,300 | \$115,000 | \$1,725 | \$116,725 | \$90,000 | \$1,350 | \$91,350 | \$15,000 | \$225 | \$15,225 |
| 2039 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2040 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2041 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| total | \$4,125,000 |  | \$1,136,690 | \$5,261,690 | \$2,285,000 | \$619,655 | \$2,904,655 | \$1,280,000 | \$382,795 | \$1,662,795 | \$175,000 | \$51,735 | \$226,735 |

Callable $\quad$ CR of 5/4/17 MidWestOne Bank Loan
CR of $8 / 16 / 17$ MidWestOne Bank Loan
CR of $6 / 27 / 18$ MidWestOne Bank Loan
CR of 10/12/18 MidWestOne Bank Loan

Issue: 8
Amount: \$4,470,000
Type: General Obligation Refunding Bonds (CR)
Dated: October 16, 2019

| CALENDARYEAR | Dated: $\quad$ October 16, 2019 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Sewer Portion |  |  | TIF \#2 Portion |  |  | Airport Portion |  |  |
|  | PRINCIPAL | INTEREST | TOTAL | PRINCIPAL | INTEREST | TOTAL | PRINCIPAL | INTEREST | TOTAL | PRINCIPAL | INTEREST | TOTAL |
| 2021 |  | \$2,470 | \$2,470 |  | \$1,910 | \$1,910 | \$80,000 | \$3,600 | \$83,600 |  | \$2,370 | \$2,370 |
| 2022 | \$5,000 | \$2,395 | \$7,395 |  | \$1,910 | \$1,910 | \$80,000 | \$1,200 | \$81,200 | \$5,000 | \$2,295 | \$7,295 |
| 2023 |  | \$2,320 | \$2,320 |  | \$1,910 | \$1,910 |  |  |  |  | \$2,220 | \$2,220 |
| 2024 |  | \$2,320 | \$2,320 |  | \$1,910 | \$1,910 |  |  |  | \$5,000 | \$2,120 | \$7,120 |
| 2025 |  | \$2,320 | \$2,320 |  | \$1,910 | \$1,910 |  |  |  | \$5,000 | \$1,920 | \$6,920 |
| 2026 |  | \$2,320 | \$2,320 |  | \$1,910 | \$1,910 |  |  |  | \$5,000 | \$1,720 | \$6,720 |
| 2027 |  | \$2,320 | \$2,320 |  | \$1,910 | \$1,910 |  |  |  | \$5,000 | \$1,520 | \$6,520 |
| 2028 | \$5,000 | \$2,245 | \$7,245 |  | \$1,910 | \$1,910 |  |  |  | \$5,000 | \$1,345 | \$6,345 |
| 2029 | \$5,000 | \$2,115 | \$7,115 |  | \$1,910 | \$1,910 |  |  |  | \$5,000 | \$1,215 | \$6,215 |
| 2030 | \$5,000 | \$2,005 | \$7,005 | \$5,000 | \$1,855 | \$6,855 |  |  |  | \$5,000 | \$1,105 | \$6,105 |
| 2031 | \$5,000 | \$1,875 | \$6,875 | \$5,000 | \$1,725 | \$6,725 |  |  |  | \$5,000 | \$975 | \$5,975 |
| 2032 | \$10,000 | \$1,650 | \$11,650 | \$5,000 | \$1,575 | \$6,575 |  |  |  | \$5,000 | \$825 | \$5,825 |
| 2033 | \$10,000 | \$1,350 | \$11,350 | \$10,000 | \$1,350 | \$11,350 |  |  |  | \$5,000 | \$675 | \$5,675 |
| 2034 | \$10,000 | \$1,050 | \$11,050 | \$10,000 | \$1,050 | \$11,050 |  |  |  | \$5,000 | \$525 | \$5,525 |
| 2035 | \$10,000 | \$750 | \$10,750 | \$10,000 | \$750 | \$10,750 |  |  |  | \$5,000 | \$375 | \$5,375 |
| 2036 | \$10,000 | \$450 | \$10,450 | \$10,000 | \$450 | \$10,450 |  |  |  | \$5,000 | \$225 | \$5,225 |
| 2037 | \$10,000 | \$150 | \$10,150 | \$10,000 | \$150 | \$10,150 |  |  |  | \$5,000 | \$75 | \$5,075 |
| 2038 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2039 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2040 |  |  |  |  |  |  |  |  |  |  |  |  |
| 2041 |  |  |  |  |  |  |  |  |  |  |  |  |
| total | \$85,000 | \$30,105 | \$115,105 | \$65,000 | \$26,095 | \$91,095 | \$160,000 | \$4,800 | \$164,800 | \$75,000 | \$21,505 | \$96,505 |

## Callable

Maturities

|  | Issue: <br> Amount: | $\begin{aligned} & 9 \\ & \$ 1,500,000 \end{aligned}$ |  |  | Issue: 10 <br> Amount: $\$ 2,400,000$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | Type: | General Obligation Promissory Notes (CR) |  |  |  | General Obligation Refunding Bonds (CR) |  |  |
|  | Dated: | June 1, 2020 |  |  | Dated: | June 1, 2021 |  |  |
|  | Callable: | '28-'30 Callable 6/1/27 or on any date thereafter @ Par |  |  | Callable: | '29- '41 Callable 6/1/28 or on any date thereafter @ Par |  |  |
| CALENDAR YEAR | $\begin{aligned} & \hline \text { PRINCIPAL } \\ & (6 / 1) \end{aligned}$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (6 / 1 \& 12 / 1) \end{aligned}$ | TOTAL | $\begin{aligned} & \hline \text { PRINCIPAL } \\ & (6 / 1) \end{aligned}$ | RATE | $\begin{aligned} & \text { INTEREST } \\ & (6 / 1 \& 12 / 1) \end{aligned}$ | TOTAL |
| 2021 | \$275,000 | 3.000\% | \$63,375 | \$338,375 |  |  |  |  |
| 2022 | \$120,000 | 3.000\% | \$34,950 | \$154,950 | \$75,000 | 5.000\% | \$118,997 | \$193,997 |
| 2023 | \$125,000 | 3.000\% | \$31,275 | \$156,275 | \$60,000 | 5.000\% | \$75,331 | \$135,331 |
| 2024 | \$125,000 | 3.000\% | \$27,525 | \$152,525 | \$310,000 | 5.000\% | \$66,081 | \$376,081 |
| 2025 | \$135,000 | 3.000\% | \$23,625 | \$158,625 | \$200,000 | 5.000\% | \$53,331 | \$253,331 |
| 2026 | \$135,000 | 3.000\% | \$19,575 | \$154,575 | \$85,000 | 5.000\% | \$46,206 | \$131,206 |
| 2027 | \$140,000 | 3.000\% | \$15,450 | \$155,450 | \$90,000 | 5.000\% | \$41,831 | \$131,831 |
| 2028 | \$145,000 | 3.000\% | \$11,175 | \$156,175 | \$95,000 | 5.000\% | \$37,206 | \$132,206 |
| 2029 | \$150,000 | 3.000\% | \$6,750 | \$156,750 | \$100,000 | 2.500\% | \$33,581 | \$133,581 |
| 2030 | \$150,000 | 3.000\% | \$2,250 | \$152,250 | \$100,000 | 2.500\% | \$31,081 | \$131,081 |
| 2031 |  |  |  |  | \$105,000 | 2.500\% | \$28,519 | \$133,519 |
| 2032 |  |  |  |  | \$105,000 | 2.500\% | \$25,894 | \$130,894 |
| 2033 |  |  |  |  | \$110,000 | 2.500\% | \$23,206 | \$133,206 |
| 2034 |  |  |  |  | \$110,000 | 2.500\% | \$20,456 | \$130,456 |
| 2035 |  |  |  |  | \$115,000 | 2.500\% | \$17,644 | \$132,644 |
| 2036 |  |  |  |  | \$115,000 | 2.125\% | \$14,984 | \$129,984 |
| 2037 |  |  |  |  | \$120,000 | 2.125\% | \$12,488 | \$132,488 |
| 2038 |  |  |  |  | \$120,000 | 2.125\% | \$9,938 | \$129,938 |
| 2039 |  |  |  |  | \$125,000 | 2.250\% | \$7,256 | \$132,256 |
| 2040 |  |  |  |  | \$130,000 | 2.250\% | \$4,388 | \$134,388 |
| 2041 |  |  |  |  | \$130,000 | 2.250\% | \$1,463 | \$131,463 |
| TOTAL | \$1,500,000 |  | \$235,950 | \$1,735,950 | \$2,400,000 |  | \$669,881 | \$3,069,881 |

Paying Agent: Associated Trust
Notes: CR of 2019 Bank Loan $(\$ 950,000)$
Bid Premium: \$1,048.06

Paying Agent: Associated Trust
Notes: CR of 2020 NAN

|  | COMBINED DEBT SERVICE |  |  | LESS: TID 2 SUPPORTED |  | LESS: WATER SUPPORTED |  | LESS: SEWER SUPPORTED |  | LESS: SPECIAL ASSESSMENTSSUPPORTED |  | LESS: AIRPORT SUPPORTED |  | $\begin{aligned} & \text { LESS: BID } \\ & \frac{\text { PREMIUM }}{2020 \text { Notes }} \end{aligned}$ | NET DEBT SERVICE |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { CALENDAR } \\ \text { YEAR } \end{gathered}$ | PRINCIPAL | INTEREST | TOTAL | PRIICCIPAL | INTEREST | PRIICCIPAL | INTEREST | PRINCIPAL | INTEREST | PRINCIPAL | INTEREST | PRINCIPAL | INTEREST |  | PRIICCIPAL | INTEREST | TOTAL |
| 2021 | \$1,059,972 | \$279,785 | \$1,339,757 | \$80,000 | \$3,600 | \$32,696 | \$9,551 | \$150,000 | \$66,510 | \$32,276 | \$1,879 |  | \$2,370 | (\$1,048) | \$765,000 | \$194,827 | \$959,827 |
| 2022 | \$1,122,226 | \$351,301 | \$1,47,527 | \$80,000 | \$1,200 | \$220,771 | \$8,544 | \$155,000 | \$62,160 | \$6,454 | \$1,180 | \$5,00 | \$2,295 |  | \$655,000 | \$275,922 | \$930,922 |
| 2023 | \$761,638 | \$279,902 | \$1,041,541 |  |  |  | \$2,320 | \$160,000 | \$57,510 | \$6,638 | \$996 |  | \$2,220 |  | \$595,000 | \$216,856 | \$881,856 |
| 2024 | \$796,825 | \$245,965 | \$1,042,791 |  |  |  | \$2,320 | \$165,000 | \$51,110 | \$6,825 | \$809 | \$5,00 | \$2,120 |  | \$620,000 | \$189,606 | \$809,606 |
| 2025 | \$712,022 | \$214,718 | \$926,741 |  |  |  | \$2,320 | \$170,000 | \$44,510 | \$7,022 | \$612 | \$5,000 | \$1,220 |  | \$530,000 | \$165,356 | \$65,,356 |
| 2026 | \$717,222 | \$188,443 | \$90,666 |  |  |  | \$2,320 | \$285,000 | \$37,710 | \$7,22 | \$412 | \$5,00 | \$1,720 |  | \$420,000 | \$146,281 | \$566,281 |
| 2027 | \$752,237 | \$159,937 | \$912,174 |  |  |  | \$2,320 | \$300,000 | \$26,310 | \$7,237 | \$206 | \$5,00 | \$1,520 |  | \$440,000 | \$129,581 | \$569,581 |
| 2028 | \$775,000 | \$131,156 | \$906,156 |  |  | \$5,00 | \$2,245 | \$310,000 | \$14,310 |  |  | \$5,000 | \$1,345 |  | \$45,000 | \$113,256 | \$568,256 |
| 2029 | \$480,000 | \$104,801 | \$584,801 |  |  | \$5,00 | \$2,115 |  | \$1,910 |  |  | \$5,000 | \$1,215 |  | \$470,000 | \$99,561 | \$569,561 |
| 2030 | \$495,000 | \$92,576 | \$587,576 |  |  | \$5,00 | \$2,005 | \$5,000 | \$1,855 |  |  | \$5,000 | \$1,105 |  | \$480,000 | \$87,611 | \$57,611 |
| 2031 | \$355,000 | \$81,319 | \$436,319 |  |  | \$5,00 | \$1,875 | \$5,000 | \$1,725 |  |  | \$5,000 | \$975 |  | \$340,000 | \$76,74 | \$416,744 |
| 2032 | \$370,000 | \$70,969 | \$440,969 |  |  | \$10,000 | \$1,650 | \$5,000 | \$1,175 |  |  | \$5,000 | \$825 |  | \$350,000 | \$66,919 | \$416,919 |
| 2033 | \$275,000 | \$61,831 | \$336,831 |  |  | \$10,000 | \$1,350 | \$10,000 | \$1,350 |  |  | \$5,00 | \$675 |  | \$250,000 | \$58,456 | \$308,456 |
| 2034 | \$285,000 | \$53,981 | \$338,981 |  |  | \$10,000 | \$1,050 | \$10,000 | \$1,050 |  |  | \$5,00 | \$525 |  | \$260,000 | \$51,356 | \$311,356 |
| 2035 | \$395,000 | \$44,344 | \$439,344 |  |  | \$10,000 | \$750 | \$10,000 | \$750 |  |  | \$5,00 | \$375 |  | \$370,000 | \$42,469 | \$412,469 |
| 2036 | \$405,000 | \$33,134 | \$438,134 |  |  | \$10,000 | \$450 | \$10,000 | \$450 |  |  | \$5,000 | \$225 |  | \$380,000 | \$32,009 | \$412,009 |
| 2037 | \$360,000 | \$22,688 | \$382,688 |  |  | \$10,000 | \$150 | \$10,000 | \$150 |  |  | \$5,000 | \$75 |  | \$335,000 | \$22,313 | \$357,313 |
| 2038 | \$340,000 | \$13,238 | \$353,238 |  |  |  |  |  |  |  |  |  |  |  | \$340,000 | \$13,238 | \$35,238 |
| 2039 | \$125,000 | \$7,256 | \$132,256 |  |  |  |  |  |  |  |  |  |  |  | \$125,000 | \$7,256 | \$132,256 |
| 2040 | \$130,000 | \$4,388 | \$134,388 |  |  |  |  |  |  |  |  |  |  |  | \$130,000 | \$4,388 | \$134,388 |
| 2041 | \$130,000 | \$1,463 | \$131,463 |  |  |  |  |  |  |  |  |  |  |  | \$130,000 | \$1,463 | \$131,463 |
| TOTAL | \$10,842,142 | \$2,443,196 | \$13,285,339 | \$160,000 | \$4,800 | \$333,467 | \$43,336 | \$1,760,000 | \$370,945 | \$73,675 | \$6,094 | \$75,000 | \$21,505 |  | \$8,440,00 | \$1,995,468 | \$10,435,468 |

## Debt/Pensions

- Debt as a \% of Tax Base
- Debt as a \% of Revenue
- Pension Liability as \% of Full Value
> Trend over time
- Pension Liability as a \% of Revenues
>Trend over time
- Security of debt
- Pension risk
- Missed debt payments
- Other factors

- Fund Balance as a $\%$ of Operating Revenue >Trend over time
- Cash Balance as a \% of Revenues
>Trend over time
- Liability Risk
- Volatile Revenues
- Other factors


## Economy/

 Tax Base- Full Value
- Full Value/Capita
- Median family income
- Unemployment Rate
- Poverty Levels
- Institutional Presence
- Economic Concentration
> Largest Taxpayers
> Largest Employers
- Other Factors


## Management

- Institutional Framework
- Legal Framework
- Operating History
- State Oversight
- Management and planning
- Other factors
- Rated issues generally provide lower interest cost to the issuer as it provides investors an objective view of the financial health of the entity
- Help to increase investor demand
- The higher the rating, the lower the interest rate

Note: Ratings measured on a scale that generally ranges from AAA or Aas (highest) to D or C (lowest)

| Moody's <br> Long-term | S\&PP <br> Long-term | Rating <br> Description |
| :---: | :---: | :---: |
| Aaa | AAA | Prime |
| Aa1 | AA + |  |
| Aa2 | AA | High grade |
| Aa3 | AA- |  |
| A1 | A+ | Upper medium |
| A2 | A |  |
| A3 | A- |  |
| Baa1 | BBB+ | Lower medium |
| Baa2 | BBB | grade |
| Baa3 | BBB- |  |
| Ba1 | BB+ | Non- |
| Ba2 | BB | investment |
| Ba3 | BB- | grade |
| B1 | B+ | Highly |
| B2 | B | speculative |
| B3 | B- |  |
|  |  |  |

## Wisconsin Municipal Bond Rating Breakdown

| S\&P Global | \# of Rated Munis* |
| :---: | :---: |
| AAA | 3 |
| AA + | 2 |
| AA | 32 |
| AA- | 31 |
| A+ | 17 |
| A | 8 |
| A- | 1 |
| Below Investment Grade | 4 |
| Total | $\mathbf{9 8}$ |

[^0][^1]
## BAIRD INTERNAL VILLAGE OF OSCEOLA GENERAL OBLIGATION BOND CREDIT ANALYSIS: USING 2019 AUDIT AND AVAILABLE INFORMATION



GENERAL OBLIGATION BOND CREDIT RATING COMPARISON ANALYSIS

| Village of Osceola- Rating Comparison |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Village of Granstburg | City of Barron | Village of Osceola | City of St. Croix Falls | City of Amery | City of New Richmond | City of Rice Lake |
| Rating (Moody's/S\&P) | NR | NR | Baa1 | A3 | A+ | A1 | AA- |
| 2021 Equalized Valuation (TID IN) | \$81,349,300 | \$166,664,200 | \$261,336,800 | \$267,610,000 | \$259,120,200 | \$1,038,564,100 | \$812,708,400 |
| \% Change in Equalized Valuations (TID IN) Since 2016 | 35.08\% | 22.76\% | 48.81\% | 36.57\% | 36.36\% | 57.08\% | 25.56\% |
| Estimated Population as of January 2020* | 1,318 | 3,356 | 2,698 | 2,113 | 2,856 | 9,741 | 8,788 |
| Full Value per capita | \$61,722 | \$49,662 | \$96,863 | \$126,649 | \$90,728 | \$106,618 | \$92,479 |
| Equalized valuation from five years prior (TID-IN) | \$60,221,900 | \$135,761,900 | \$175,612,500 | \$195,956,500 | \$190,021,500 | \$661,173,500 | \$647,269,000 |
| Statutory Debt Limit (5\% of Equalized Valuation) | \$4,067,465 | \$8,333,210 | \$13,066,840 | \$13,380,500 | \$12,956,010 | \$51,928,205 | \$40,635,420 |
| Direct GO Debt (12/31/2019)* | \$2,277,390 | \$2,934,212 | \$9,839,773 | \$8,629,255 | \$2,694,257 | \$15,879,891 | \$14,674,512 |
| \% of Statutory Debt Limit Incurred | 55.99\% | 35.21\% | 75.30\% | 64.49\% | 20.80\% | 30.58\% | 36.11\% |
| \% of Statutory Debt Limit Available | 44.01\% | 64.79\% | 24.70\% | 35.51\% | 79.20\% | 69.42\% | 63.89\% |
| Direct Debt per Capita | \$1,727.91 | \$874.32 | \$3,647.06 | \$4,083.89 | \$943.37 | \$1,630.21 | \$1,669.84 |
| Direct Debt as a \% of Equalized Valuation | 2.80\% | 1.76\% | 3.77\% | 3.22\% | 1.04\% | 1.53\% | 1.81\% |
| GF Fund Balance 12/31/2019* | \$194,435 | \$593,354 | (\$288,649) | \$198,732 | \$266,537 | \$2,087,747 | \$3,502,904 |
| Revenues (GF + Debt Service) as of 12/31/2019* | \$1,880,311 | \$2,314,214 | \$2,275,173 | \$1,831,411 | \$3,271,842 | \$8,184,755 | \$8,769,324 |
| 2019 GF Fund Balance as a \% of Revenue | 10.34\% | 25.64\% | -12.69\% | 10.85\% | 8.15\% | 25.51\% | 39.94\% |

*According to audited financial statements.

Financial Plan Data Tables \& Key Assumptions
EQUALIZED VALUE (HISTORICAL)


EQUALIZED VALUE (PROJECTED FUTURE USING HISTORICAL AVERAGE)


OPERATING BUDGET PROJECTIONS (GENERAL FUND SUMMARY)


[^2]
## Long-range capital planning is a vital tool for any organization <br> - Allows room for forward thought and discussion <br> - Better prepares an organization for change <br> - Creates opportunities that may otherwise be overlooked

## Governments faced with increasing expenditure/revenue limitations

- Creative solutions must be developed to meet these demands
- Long-range planning is key to an entity's success
- Funding sources/uses are matched over a multiple-year timeframe


## Integrates capital improvement planning into annual budget process

- CIP is the initial step in the annual process
- Operational - Staffing, org. structure, systems (70-80\% of budget)
- Capital - Infrastructure, maintenance, and equipment

The Village of Osceola provides Baird with an updated Long-Term Capital Improvement Plan annually to strategically update the Village's long-term hypothetical borrowing plan. It also allows for forward planning in the event a large one-time expenditure is expected in the near future. The Village's goal is invest approximately $\$ 1,000,000$ bi-annually for levy related equipment \& capital projects. The Village implemented this multi-year capital approach to allow for flexibility in fund planning as well provide for larger capital equipment purchases on odd years and larger capital infrastructure improvements in even years. Additional funding sources for equipment and infrastructure are encouraged including matching grants, Tax Increment Financing, partnerships and "piggybacking" existing contracts.

The Village's Capital Improvement Program 2021-25 + highlights 2022 and 2023 projects in six different categories (Buildings \& Grounds, Capital Equipment, Community Development \& Planning, Parks, Recreation \& Culture, Public Safety and Transportation \& Utilities). Areas of focus that align with general capital funding and related debt levy include public works facility improvements, seasonal and general road maintenance equipment, comprehensive planning updates, limited park maintenance and improvements, road maintenance and future road replacement planning.

In addition to the Village's General CIP 2021-25+ projects, the Village also anticipates a general uptick in overdue utility improvements and equipment. Water and Sewer Utility related projects include equipment replacement at the wastewater treatment plant, mainline utility replacement and reconstruction in conjunction with general road improvements and various equipment replacements including maintenance vehicles and medium sized tools. Funding for these projects will be derived from a combination of budgeted utility funds, available grants and utility funded borrow measures. The utility departments anticipate approximately $\$ 500,000$ bi-annual borrow measures will be needed to supplement other funding sources. The availability and size of grants will further dictate future borrow measures.

## GENERAL OBLIGATION CAPITAL FINANCE PLAN (UPDATED ANNUALLY IN COLLABORATION WITH VILLAGE OFFICIALS) ASSUMES HYPOTHETICAL CAPITAL BORROWINGS EVERY OTHER YEAR OF $\$ 1,000,000$ AMORTIZED OVER 10 YEARS



[^3]GENERAL OBLIGATION BONDING CAPACITY - ASSUMES HYPOTHETICAL CAPITAL BORROWINGS EVERY OTHER YEAR OF \$1,500,000 AMORTIZED OVER 10-20 YEARS.

## Village of Osceola <br> HYPOTHETICAL G.O. DEBT CAPACITY AS OF 12/31



Note: Future capacity based on 2021 Equalized Valuation (TID-IN) of $\$ 261,336,800$ with annual growth of $0.00 \%$
Levy: Assumes $\$ 1,000,000$ issued every other year beginning in 2024. Assumes 10 year repayment at a planning interest rate of $3.50 \%$
Water \& Sewer: Assumes $\$ 500,000$ ( $\$ 250 \mathrm{k}$ - Water \& $\$ 250 \mathrm{k}$ - Sewer) issued every other year beginning in 2024. Assumes 10 year repayment at a planning interest rate of $3.50 \%$.

Projected Property Tax Impacts (After Future Hypothetical General Obligation Borrowing)


[^4]Mill Rate Comparison Analysis


## Tax Increment Finance Districts \& Economic Development Initiatives

## Brief Explanation of TID

Tax Incremental Financing ("TIF") is an economic development tool available to Wisconsin communities. The community administers the Tax Incremental District ("TID"), however, all taxing entities overlapping the TID benefit from the improvements the TID fosters. Those benefits include the expansion of tax base, expansion/stabilization of employment base and orderly community development/redevelopment.

A TID is comprised of geographically contiguous parcels in need of development or redevelopment. The property value of a TID is frozen at the time of creation - this frozen value is referred to as the "base value". Overlapping taxing entities (Village, School District, County and Technical College District) continue to collect tax revenue on the base value over the life of the TID. Tax revenue on the incremental value (the "tax increment") accrues to the TID rather than the overlapping taxing jurisdictions. TID revenues are comprised primarily of taxes collected on the incremental value but also include land sale revenue, lease revenue, certain state aid payments and investment earnings on accumulated fund balance. These revenues fund projects intended to foster economic development. Once sufficient TID revenue has been received to pay TID project costs, the TID closes and the newly created tax increment becomes a component of the total valuation of all overlapping taxing jurisdictions.

A component of the TID creation or amendment process is evaluation of the TID plan by a board comprised of one member of each of the overlapping taxing entities and an "at-large" public member. A required, key finding by this Joint Review Board in the creation of a TID is that the new development would not occur but for the creation of the TID. Referred to as the "but for test", if this finding cannot be made, the development would presumably occur without TID assistance.

## Challenges

TID project plans are required to include an economic feasibility analysis. A component of the analysis projects annual TID revenues compared to annual TID expenditures. A challenge facing all TIDs is the "fixed" nature of the expenditures versus the "variable" nature of the revenues. For example, TID expenditures are often funded by the issuance of debt. That debt typically has fixed payments over a long-term period (up to 20 years for General Obligation debt). The revenue stream, comprised predominantly of tax revenue, varies annually based on changes to property value in the TID and the combined equalized tax rate. As with any projection, the further into the future the projection spans, the confidence placed on subsequent years' projections is reduced.

Additional challenges that can have had a significant impact on TID revenues include the following:
> State legislative changes
> Department of Revenue assessment practice changes
> Economic downturn that began in late 2007

## EXECUTIVE SUMMARY

Tax Incremental Districts ("TIDs") are one of the most powerful economic development tools available to municipalities. The Village of Osceola has a long history of actively using this tool to foster not only tax base growth but also blight elimination, orderly development of newly created commercial and industrial parcels and expanded employment opportunities. Osceola currently has two active TIDs (TID \#2 and TID \#3).

## Existing TIDs

- TID \#2:

TID \#2 was created on August $6^{\text {th }}, 1992$, has a projected expenditure period through August $6^{\text {th }}, 2014$ and a termination date of August $6^{\text {th }}$, 2029. The District was created primarily to support redevelopment of the Village downtown and later the Aviation Industrial Park. The District was deemed "Distressed" in 2011 and was granted a 10-year extension in order to recover expenditures. Incremental value growth, that is, the increase in equalized property values, within TID \#2 is over $\$ 25.7$ million. This incremental value computes to $9.85 \%$ of the Villages equalized value which does not exceed the $12 \%$ value limit. As a result, the Village could create a new TID or amend boundaries of any existing TIDs until the capacity is over the $12 \%$ limit.

TID \#2 currently has a negative fund balance of $\$ 820,705$ per the 2019 audit.
The Village plans to close TID \#2 in 2021-22 where all expected expenditures will be recovered and the projected cumulative balance within TID \#2 may be $\$ 1,657,910$. Remaining surplus funds will be returned to all taxing jurisdictions.

- TID \#3:

TID \#3 was created on September 23rd, 2020, has a projected expenditure period through September $23^{\text {rd }}, 2035$ and a termination date of September $23^{\text {rd }}, 2040$. The District was created with the intent to address the redevelopment of infrastructure and underused areas in the heart of Osceola. The TID Project Plan includes infrastructure improvements to encourage growth, improved access to local businesses and amenities, transportation enhancements and potential incentives. Incremental value growth, that is, the increase in equalized property values, within TID \#3 is $\$ 3.5$ million as it was created in 2020. This incremental value computes to $1.34 \%$ of the Villages equalized value which does not exceed the $12 \%$ value limit. As a result, the Village could create a new TID or amend boundaries of any existing TIDs until the capacity is over the $12 \%$ limit.

In 2021, the Village anticipates final completion of a new gas station final valuations. The Village also anticipates continued business and residential growth in the TID. These multi-year projects will create a positive increment and provide cash flow the Project Plan.


## 2021 Statement of Changes in TID Value Wisconsin Department of Revenue

Equalization Bureau

Date: 08/10/21 Page: 907 of 1372

| County | 48 | Polk |
| :--- | :--- | :--- |
| Village | 165 | Osceola |
| TID \# | 002 | TID Type - Reg pre-95 D |
| School District | 4165 | Sch D of Osceola |


| Special District -1 | None |
| :--- | :--- |
| Special District -2 | None |
| Special District -3 | None |
| Union High | None |

Current Year Value

|  | Assessed Value * | Ratio | $\begin{gathered} \text { DOR } \\ \text { Full Value } \end{gathered}$ | Amended <br> Full Value ** | Final Full Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-Manufacturing Real Estate and Personal Property | \$15,073,600 | 72.54\% | \$20,779,700 |  | \$20,779,700 |
| Manufacturing Real Estate |  |  | \$7,669,500 |  | \$7,669,500 |
| Manufacturing Personal Property |  |  | \$852,100 |  | \$852,100 |
| Prior Year Corrections: |  |  |  |  |  |
| Non-Manufacturing Real Estate and Personal Property |  |  | \$184,000 |  | \$184,000 |
| Manufacturing Real Estate |  |  | \$0 |  | \$0 |
| Manufacturing Personal Property |  |  | \$0 |  | \$0 |
| Frozen Overlap Value |  |  |  |  | \$0 |
|  |  |  |  |  |  |
| Current Year TID Value |  |  |  |  | \$29,485,300 |
| 1992 TID Base Value |  |  |  |  | \$3,751,800 |
| TID Increment Value |  |  |  |  | \$25,733,500 |

* Municipal Assessor's estimated values filed on 06/11/2021
** Amended Full Value based on information from Municipal Assessor


## Changes in TID Equalized Values

| 2020 TID Value | $\mathbf{2 0 2 1}$ TID Value | Dollar Change | \% Change |
| :---: | :---: | :---: | :---: |
| $\$ 26,939,400$ | $\$ 29,485,300$ | $\$ 2,545,900$ | 9 |

TID 2 CASHFLOW PROFORMA - CURRENT STATUS

| Assumptions |  |
| :---: | :---: |
| Annual Inflation During Life of TID. $\qquad$ 0.00\% 2020 Gross Tax Rate (per \$1000 Equalized Value). $\qquad$ $\$ 20.26$ |  |
|  |  |
| Investment rate.. | 0.25\% |
| Data above dashed line are a |  |

DSRF Deposit: $\quad \$ 197,500$


Type of TID: Industrial
1992 TID Inception (8/6/1992)
2014 Final Year to Incur TIF Related Costs
2029 Maximum Legal Life of TID (27 Years +10 Years as Distressed)
(1) Includes RDA and General Obligation debt supported by TID\#2.

## 2021 Statement of Changes in TID Value Wisconsin Department of Revenue Equalization Bureau

Date: 08/10/2
Page: 908 of 1372

| County | 48 | Polk |
| :--- | :--- | :--- |
| Village | 165 | Osceola |
| TID \# | 003 | TID Type - Mixed-Use |
| School District | 4165 | Sch D of Osceola |


| Special District -1 | None |
| :--- | :--- |
| Special District -2 | None |
| Special District -3 | None |
| Union High | None |

Current Year Value


* Municipal Assessor's estimated values filed on 06/11/2021
** Amended Full Value based on information from Municipal Assessor


## Changes in TID Equalized Values

2020 TID Value
\$3,276,800

2021 TID Value
\$6,789,800

Dollar Change
\$3,513,000
\% Change
107

TID 3 CASHFLOW PROFORMA - CURRENT STATUS

| Assumptions |  |
| :---: | :---: |
| Annual Inflation During Life of TID... | 1.00\% |
| 2020 Gross Tax Rate (per \$1000 Equalized Value) | \$20.26 |
| Annual Adjustment to tax rate | 0.00\% |
| Investment rate. | 0.25\% |



Type of TID: Mixed-Use
2020 TID Inception (9/23/2020)
2035 Final Year to Incur TIF Related Costs
(1) Increment per Village estimates.

## TID 3 CASHFLOW PROFORMA - CURRENT STATUS (CONT.)



## Current Financial Position of Water Utility

## WATER UTILITY DEBT SCHEDULES

|  |  | $\begin{aligned} & 1 \\ & \$ 430,000 \end{aligned}$ |  |  | Junior Lien |  |  |  | Issue: Amount: | 3 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Issue: <br> Amount: | 2 |  |  |  |  |  |  |
|  | Amount: |  |  |  |  | \$149,437 |  |  |  | \$1,280,000 |  |  |
|  | Type: | Water System Revenue Bonds, Series 2005C |  |  | Type: | Safe Drinking Water Fund Loan |  |  | Type: | Water System Refunding Revenue Bonds, Series 2011 (CR) |  |  |
|  | Dated: | December 1, 2005 |  |  | Dated: October 28, 2009 |  |  |  | Dated: | September 2, 2011 |  |  |
|  | Callable: | '23 Callable 12/1/16 or on any date thereafter @ Par |  |  | Callable: |  |  |  | Callable: | '19-'21 Callable 12/1/18 or on any date thereafter @ Par |  |  |
| CALENDAR YEAR | PRINCIPAL $(12 / 1)$ | RATE | INTEREST $(6 / 1 \& 12 / 1)$ | TOTAL | PRINCIPAL (5/1) | RATE | INTEREST $(5 / 1 \& 11 / 1)$ | TOTAL | PRINCIPAL $(12 / 1)$ | RATE | INTEREST $(6 / 1 \& 12 / 1)$ | TOTAL |
| 2021 | \$5,000 | 5.000\% | \$18,000 | \$23,000 | \$7,836 | 2.668\% | \$1,991 | \$9,827 | \$145,000 | 3.400\% | \$4,930 | \$149,930 |
| 2022 | \$175,000 | 5.000\% | \$17,750 | \$192,750 | \$8,045 | 2.668\% | \$1,779 | \$9,825 |  |  |  |  |
| 2023 | \$180,000 | 5.000\% | \$9,000 | \$189,000 | \$8,260 | 2.668\% | \$1,562 | \$9,822 |  |  |  |  |
| 2024 |  |  |  |  | \$8,480 | 2.668\% | \$1,338 | \$9,819 |  |  |  |  |
| 2025 |  |  |  |  | \$8,707 | 2.668\% | \$1,109 | \$9,816 |  |  |  |  |
| 2026 |  |  |  |  | \$8,939 | 2.668\% | \$874 | \$9,813 |  |  |  |  |
| 2027 |  |  |  |  | \$9,177 | 2.668\% | \$632 | \$9,809 |  |  |  |  |
| 2028 |  |  |  |  | \$9,422 | 2.668\% | \$384 | \$9,806 |  |  |  |  |
| 2029 |  |  |  |  | \$9,674 | 2.668\% | \$129 | \$9,803 |  |  |  |  |
| TOTAL | \$360,000 |  | \$44,750 | \$404,750 | \$78,542 |  | \$9,797 | \$88,339 | \$145,000 |  | \$4,930 | \$149,930 |
|  |  |  |  |  | Project: 5203-04 |  |  |  | CR of 12/1/2001 Bonds |  |  |  |
| Callable |  |  |  |  |  |  |  |  | Moody's Baa2 |  |  |  |
| Maturities |  |  |  |  |  |  |  |  | Asscociated Trus DSRF: $\$ 178,560$ | st Fiscal Ag |  |  |



## Callable Maturities

## WATER UTILITY COVERAGE ANALYSIS



Current Financial Position of Sewer Utility

## SEWER UTILITY DEBT SCHEDULES

|  |  |  |  |  | Junior Lien |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Issue: $\quad 1$ |  |  |  | Issue: 2 |  |  |  |  |  |  |
|  | Amount: | \$6,122,000 |  |  | Amount: | \$257,600 (\$149,200 Sewer Portion) |  |  |  |  |  |
|  | Type: | Clean Water Fund Loan |  |  | Type: | Water System \& Sewerage System Revenue Bonds, Series 2013 |  |  |  |  |  |
|  | Dated: | August 24, 2005 |  |  | Dated: | July 11, 2013 |  |  |  |  |  |
|  | Callable: |  |  |  | Callable: Any Date |  |  |  | COMBINED DEBT SERVICE |  |  |
| CALENDAR <br> YEAR | PRINCIPAL $(5 / 1)$ | RATE | $\begin{aligned} & \hline \text { INTEREST } \\ & (5 / 1 \& 11 / 1) \end{aligned}$ | TOTAL | PRINCIPAL $(12 / 1)$ | RATE | $\begin{gathered} \text { INTEREST } \\ (6 / 1 \& 12 / 1) \end{gathered}$ | TOTAL | PRINCIPAL | INTEREST | TOTAL |
| 2021 | \$338,390 | 2.429\% | \$39,033 | \$377,423 | \$580 | 1.700\% | \$2,477 | \$3,057 | \$338,970 | \$41,511 | \$380,480 |
| 2022 | \$346,609 | 2.429\% | \$30,714 | \$377,323 | \$580 | 1.700\% | \$2,467 | \$3,047 | \$347,189 | \$33,181 | \$380,371 |
| 2023 | \$355,028 | 2.429\% | \$22,193 | \$377,221 | \$580 | 1.700\% | \$2,458 | \$3,038 | \$355,608 | \$24,650 | \$380,259 |
| 2024 | \$363,652 | 2.429\% | \$13,464 | \$377,116 | \$580 | 1.700\% | \$2,454 | \$3,034 | \$364,232 | \$15,919 | \$380,151 |
| 2025 | \$372,485 | 2.429\% | \$4,524 | \$377,009 | \$580 | 1.700\% | \$2,438 | \$3,018 | \$373,065 | \$6,962 | \$380,027 |
| 2026 |  |  |  |  | \$580 | 1.700\% | \$2,428 | \$3,008 | \$580 | \$2,428 | \$3,008 |
| 2027 |  |  |  |  | \$580 | 1.700\% | \$2,418 | \$2,998 | \$580 | \$2,418 | \$2,998 |
| 2028 |  |  |  |  | \$141,660 | 1.700\% | \$2,415 | \$144,075 | \$141,660 | \$2,415 | \$144,075 |
| TOTAL | \$1,776,165 |  | \$109,928 | \$1,886,093 | \$145,720 |  | \$19,555 | \$165,275 | \$1,921,885 | \$129,483 | \$2,051,368 |

Project: 4180-06
Junior Lien Basis

## SEWER UTILITY COVERAGE ANALYSIS

## Combined Statement of Revenues

Sewer System Coverage Table

OPERATING REVENUES
Sewer Operating revenues
Sewer Investment income
TOTAL OPERATING REVENUES

OPERATING EXPENSES ${ }^{(1)}$
Sewer Operating expenses
TOTAL OPERATING EXPENSES

| Provided by Village (2) |  |  | Audited Financials |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} 2022 \\ \text { Projected } \end{gathered}$ | $2021$ <br> Projected | $\begin{gathered} 2020 \\ \text { Projected } \end{gathered}$ | $\begin{array}{r} 2019 \\ \text { Actual } \\ \hline \end{array}$ | $2018$ <br> Actual | $2017$ <br> Actual | $2016$ Actual | $\begin{array}{r} 2015 \\ \text { Actual } \\ \hline \end{array}$ | $2014$ <br> Actual |
| \$1,260,273 | \$1,260,273 | \$1,260,273 | \$1,260,273 | \$1,068,129 | \$1,071,815 | \$1,038,463 | \$1,006,464 | \$987,473 |
| \$144 | \$144 | \$144 | \$144 | \$143 | \$141 | \$200 | \$1,501 | \$4,474 |
| \$1,260,417 | \$1,260,417 | \$1,260,417 | \$1,260,417 | \$1,068,272 | \$1,071,956 | \$1,038,663 | \$1,007,965 | \$991,947 |

Net Revenues Available for Debt Service (Sewer)

Annual Rate Covenant Test

| Annual GO \& Revenue Bond Debt Service | $\$ 597,531$ | $\$ 596,990$ |
| :--- | ---: | ---: |
| Coverage Ratio | 1.29 | 1.29 |

(1) Less depreciation, debt service, tax equivalents and capital expenditures
(2) Assumes future projections are flat from 2020-2022.

WATER \& SEWER CAPITAL FINANCE PLAN (UPDATED ANNUALLY IN COLLABORATION WITH VILLAGE OFFICIALS) ASSUMES HYPOTHETICAL CAPITAL BORROWINGS EVERY OTHER YEAR OF \$500,000 AMORTIZED OVER 20 YEARS STARTING IN 2024

|  |  |  |  |  |  | \$545,000 (Sewer) / \$350,000 ( Water) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | WATER \& SEWER SUPPORTED |  |  |
|  |  | EXISTING G.O. WATER \& SEWER |  | EXISTING REVENUE WATER \&SEWER DEBT |  | \$930,000 <br> G.O. BONDS <br> Dated June 1, 2022 <br> (First interest 6/1/23) |  |  |
| LEVY <br> YEAR | YEAR DUE | EXISTING G.O. DEBT SERVICE | EXISTING G.O. DEBT SERVICE | EXISTING <br> REVENUE DEBT SERVICE <br> (Water Supported) | EXISTING <br> REVENUE DEBT SERVICE <br> (Sewer Supported) |  |  |  |
|  |  |  |  |  |  | $\begin{aligned} & \hline \text { PRINCIPAL } \\ & (6 / 1) \end{aligned}$ | INTEREST (6/1 \& 12/1) TIC= 2.67\% | TOTAL |
|  |  | (Water Supported) | (Sewer Supported) |  |  |  |  |  |
| 2021 | 2022 | \$229,316 | \$217,160 | \$204,787 | \$380,371 |  |  |  |
| 2022 | 2023 | \$2,320 | \$217,510 | \$201,027 | \$380,259 | \$25,000 | \$39,465 | \$64,465 |
| 2023 | 2024 | \$2,320 | \$216,110 | \$12,022 | \$380,151 | \$35,000 | \$25,285 | \$60,285 |
| 2024 | 2025 | \$2,320 | \$214,510 | \$12,007 | \$380,027 | \$40,000 | \$24,160 | \$64,160 |
| 2025 | 2026 | \$2,320 | \$322,710 | \$11,997 | \$3,008 | \$40,000 | \$22,960 | \$62,960 |
| 2026 | 2027 | \$2,320 | \$326,310 | \$11,987 | \$2,998 | \$40,000 | \$21,760 | \$61,760 |
| 2027 | 2028 | \$7,245 | \$324,310 | \$114,501 | \$144,075 | \$40,000 | \$20,560 | \$60,560 |
| 2028 | 2029 | \$7,115 | \$1,910 | \$9,803 |  | \$40,000 | \$19,360 | \$59,360 |
| 2029 | 2030 | \$7,005 | \$6,855 |  |  | \$40,000 | \$18,200 | \$58,200 |
| 2030 | 2031 | \$6,875 | \$6,725 |  |  | \$40,000 | \$17,080 | \$57,080 |
| 2031 | 2032 | \$11,650 | \$6,575 |  |  | \$50,000 | \$15,820 | \$65,820 |
| 2032 | 2033 | \$11,350 | \$11,350 |  |  | \$50,000 | \$14,420 | \$64,420 |
| 2033 | 2034 | \$11,050 | \$11,050 |  |  | \$50,000 | \$13,020 | \$63,020 |
| 2034 | 2035 | \$10,750 | \$10,750 |  |  | \$50,000 | \$11,620 | \$61,620 |
| 2035 | 2036 | \$10,450 | \$10,450 |  |  | \$50,000 | \$10,220 | \$60,220 |
| 2036 | 2037 | \$10,150 | \$10,150 |  |  | \$50,000 | \$8,820 | \$58,820 |
| 2037 | 2038 |  |  |  |  | \$55,000 | \$7,350 | \$62,350 |
| 2038 | 2039 |  |  |  |  | \$55,000 | \$5,810 | \$60,810 |
| 2039 | 2040 |  |  |  |  | \$60,000 | \$4,200 | \$64,200 |
| 2040 | 2041 |  |  |  |  | \$60,000 | \$2,520 | \$62,520 |
| 2041 | 2042 |  |  |  |  | \$60,000 | \$840 | \$60,840 |
| 2042 | 2043 |  |  |  |  |  |  |  |
|  |  | \$334,556 | \$1,914,435 | \$578,131 | \$1,670,887 | \$930,000 | \$303,470 | \$1,233,470 |

(A) This information is provided for information purposes only. It does not recommend any future issuances and is not intended to be, and should not be regarded as, advice. (B) Water: Assumes $\$ 250,000$ issued every other year beginning in 2024. Assumes 10 year repayment at a planning interest rate of $3.50 \%$.
C) Sewer: Assumes $\$ 250,000$ issued every other year beginning in 2024. Assumes 10 year repayment at a planning interest rate of $3.50 \%$,
(D) Sewer: Assumes $\$ 1.2$ M CWFL issued in 2023 with a 20 year repayment at a planning interest rate of $0.891 \%$.
(E) Debt service coverage based on 2019 net revenues.

|  | 2019 Actual - Total | 2019 Actual - Water | 2019 Actual - Sewer |
| :---: | :---: | :---: | :---: |
| Gross Revenues: | \$1,893,595 | \$633,178 | \$1,260,417 |
| Less: O\&M: | \$771,258 | \$278,740 | \$492,518 |
| Net Revenues: | \$1,122,337 | \$354,438 | \$767,899 |

## WATER \& SEWER CAPITAL FINANCE PLAN (UPDATED ANNUALLY IN COLLABORATION WITH VILLAGE OFFICIALS) -

 CONTINUED

## Review Policies \& Observations

Fund Balance Policy: The fund balance shall not be less than $30 \%$ of the budgeted general fund appropriations. Any excess shall be allocated each year by the Village Board. Developed in 2011

## General Observations

- The Village had very limited general obligation debt capacity available, but with strategic decisions, the Village continues to increase their capacity yearly. All borrowing plans should be weighed against this metric.
- The Village should consider utility rate increases in both the water \& sewer utilities. Increased user rates will give the Village flexibility to finance appropriate projects with a pledge of Utility revenues.
- Future TID projects should be developer financed ("PAY - Go") revenue bonds when possible. This will alleviate the burden on debt capacity.
- TID projects should be paid off as quickly as practical.
- The Village should continue to focus on restoring General Fund Balance Reserves


## TID \#3 Observations

- Initial investments in TID \#3 should be financed with short-term (3-5 year) notes with flexible repayment provisions.
- The Village should borrow (capitalize) the interest cost for the first 2 years of the borrowing to eliminate the need for a subsidy from the general fund.
- "Pay-Go" revenue bonds should be considered when appropriate. The increased cost to the TID should be evaluated against the need for debt capacity for General Fund (non- TID) projects.


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[^0]:    Many small municipal issuers are non-rated

[^1]:    Note: S\&P data only contains WI municipalities (data for counties was not provided)

[^2]:    * Represents Village Share of TID2 Closure estimated Cumulative Fund Balance.

[^3]:    (A) This information is provided for information purposes only. It does not recommend any future issuances and is not intended to be, and should not be regarded as, advice.
    (B) Levy: Assumes $\$ 1,000,000$ issued every other year beginning in 2024. Assumes 10 year repayment at a planning interest rate of $3.50 \%$.

[^4]:    *DOR Statement of Taxes (SOT) (2015 SOT used for 2016 Actual Column etc..)
    ** DOR Prior Year Valuation \$ for Current Year Column (Example 2015 DOR Valuations for 2016 Actual Column etc..)

